

The System

15 scans or more per month

- Tell your story / The Company's Story / How to get paid

Attend the events

- Online zooms – 7pm CST)- Tuesday Trainings – Check the current Healy Resource list and Telegram
- “The Frequency Workshop” every 90 days – normally Friday and Saturday mid-month

Stay in control of your business

- Make your own appointments and follow up (Lead by example)
- When working with a downline member – don't assume they will do the follow up, if you want to get paid you do the work until they start doing it.
- Reach down to the members that are below the people you have sponsored and build relationships with those new members. You never know who they will introduce you to.
- Whoever needs the volume does the work and the follow up.

Promote! Promote!, Promote!

- What is the current incentive for new members?
- What is the next rank and bonuses for that person close to the next rank?

Always do what you say you're going to do

Repeat

Focus on the behaviors, not the results