

# Getting Started

## **The success system**

1. Do a scan
2. Tell your story
3. Tell the Company story
4. Tell them there is an opportunity for free product and or earn income

The starting point

## **WHAT IS HEALY**

We found a German frequency device that has been cleared by the FDA for chronic and acute Pain, Arthritis, and muscle soreness. Plus, it does so much more... helps with things like sleeping, mental activation and focus, memory, hormones, stress....

We sell this to People concerned about their health and also to the Practitioners.

The most amazing thing is that it can scan your body looking for low frequencies(meaning out of balance or unhealthy) and then recommends programs to run to address those issues.

We do free personal frequency scans to help people understand what this device can do. So, you can refer us.

It doesn't matter to me if you buy one or not. But you will know someone we can help.

## **Tell Your Story,**

1. Where you were or what you were going through,
2. What you saw or experienced for yourself or someone else, and
3. Where you are going with Healy or what you're looking forward to.

## **The Companys Story**

Get to know the COMPANY'S STORY

The Healy was created for the practitioners, to be used as an extension of their care. But Healy found that the practitioners were not the best at sales. So they realized they had to flip it into the social selling arena. And now we sell to the practitioners.

A German company called TimeWaver that's been around since early 2000, makes the Healy. TimeWaver is known for making the larger 20k-40k frequency machines that the practitioners use. Marcus Shameka owns TimeWaver and He and Christian Halper together own Healy.

Marcus was a Monk for 10 years and is also a quantum Physicist one of his desires was to connect science and spirituality. Christian Halper is a multi-billionaire owning green or health focused companies, including a Green Hedge Fund.

They started marketing the Healy in the social selling arena in Jan 2019, in which they sold over 7 million dollars, just in the other countries. The second year, they entered the US market halfway through the year in May of 2020. And closed out 2020 (even in the middle of a global pandemic) with over 100 million dollars in sales.

With that kind of growth after entering the US, they experienced manufacturing and distribution challenges trying to get product to people. They also experienced customer service issues because of the lack of.

The US is at this moment the only market now that has a dedicated CS outside of Germany. It's still not perfect but it really is pretty good and getting better every day. Healy is feverishly working and developing a training system for all. But our organization has already put together a training program and team support far better than any other.

## **How to Get Paid**

**If you sell 3 Healy Resonance or Professional in your first 30 days. After the 14 day money back guarantee is complete on those new sales, Healy will send you an additional Healy Resonance to do with as you please.**

**Whether you desire to move this forward as a business or not at least take advantage of getting your free device.**

## **Comp Plan Video**

<https://www.youtube.com/watch?v=y30u3rKZIBY>

If you can see John Brown through John Browns Eyes,  
You can sell John Brown what John Brown Buys.

Rich Wilkins

The quality of the question determines the quality of the answer.

John Maxwell

## **Scripts**

### **Text**

You're never going to guess what I found

What are you doing tomorrow at 5:30pm?

We need to get together this week, I need to share something pretty important.

Them: What's up?

Easier for me to show you than try to explain. I'll show you when I get there

Hey, you know that issue you were telling me about. I found something. Let's get together.

### **Facebook**

Hey, I saw your Post. I have some details you might like to know about.

Have you ever looked into frequencies that could help address your challenge?

## **In Person**

Hey, what do you do?

I'm a manufacturers Rep for the health industry. We contract with manufacturers to help them bring new products to market. We found a German frequency device that has been cleared by the FDA for chronic and acute Pain, Arthritis, and muscle soreness. Plus, it does so much more... helps with things like sleeping, mental activation and focus, memory, hormones, stress....

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What day this week works best for you? I have some time on Monday. What works best for you, Morning, afternoon, or evening?

## **Follow up from a meeting**

- Hey \_\_\_\_\_, we met the other day at ..... Just calling to follow up quickly and see if you're still interested in what my Healy device can do for you or your friends and family.
- With what I've shown you so far about my Healy device. On a scale of 1-10 how interested are you about moving forward?

*Shut up and wait for the answer.*

What do you need to hear or see to move you closer to a 10?

- Don't forget there's a 14-day money back guarantee. When I heard that, my thoughts were I'm going to work this thing hard enough to see if I could make it not work, that way I could send it back. But I couldn't get it to stop working.
- It takes 5-7 business days to receive your Healy.
- When would it make sense to order yours?